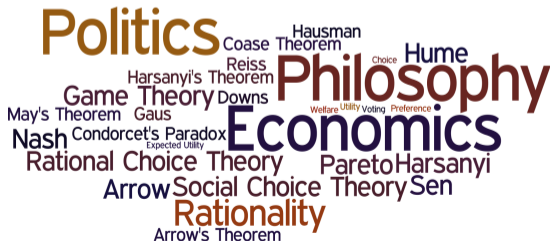


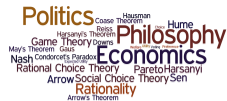
PHPE 400

Individual and Group Decision Making

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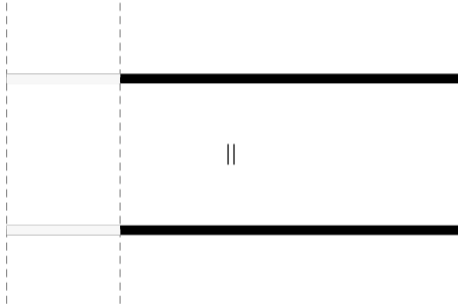
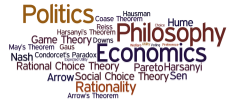
Independence



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Independence



Independence



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Independence



For all $L_1, L_2, L_3 \in \mathcal{L}$ and $0 < p \leq 1$,

$L_1 P L_2$ if, and only if, $(p \cdot L_1 + (1 - p) \cdot L_3) P (p \cdot L_2 + (1 - p) \cdot L_3)$.

$L_1 I L_2$ if, and only if, $(p \cdot L_1 + (1 - p) \cdot L_3) I (p \cdot L_2 + (1 - p) \cdot L_3)$.

Independence

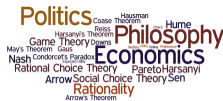


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$\blacksquare P \blacksquare$ if, and only if, $(p \cdot \blacksquare + (1 - p) \cdot \blacksquare) P (p \cdot \blacksquare + (1 - p) \cdot \blacksquare)$.

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Example



Consider the set of all lotteries over $X = \{a, b\}$.

Suppose that Ann prefers lotteries that are closer to 50-50. For example,

- ▶ $(0.5 \cdot a + 0.5 \cdot b) \succ (0.25 \cdot a + 0.75 \cdot b)$
- ▶ $(0.75 \cdot a + 0.25 \cdot b) \succ (0.25 \cdot a + 0.75 \cdot b)$
- ▶ $(0.25 \cdot a + 0.75 \cdot b) \succ (1 \cdot a)$

We can view Ann as assigning a value to any lottery as follows:

A lottery $r \cdot a + (1 - r) \cdot b$ is valued at $-|r - \frac{1}{2}|$.

Then, Ann ranks lotteries by assigning a value to the lotteries and ranking them according to the values.

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- ▶ Do Ann's preferences satisfy completeness? Yes.
- ▶ Do Ann's preferences satisfy the Independence Axiom? No.

Ann's preferences violates the Independence Axiom since she has the following preferences:

▶ $(0.5 \cdot a + 0.5 \cdot b) P (1 \cdot a)$

▶ It is **not** the case that

$$(0.5 \cdot (0.5 \cdot a + 0.5 \cdot b) + 0.5 \cdot b) P (0.5 \cdot (1 \cdot a) + 0.5 \cdot b).$$

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This is because

$$\begin{aligned} (0.5 \cdot (0.5 \cdot a + 0.5 \cdot b) + 0.5 \cdot b) &= (0.25 \cdot a + 0.75 \cdot b) \\ (0.5 \cdot (1 \cdot a) + 0.5 \cdot b) &= (0.5 \cdot a + 0.5 \cdot b) \end{aligned}$$

And so, $(0.5 \cdot a + 0.5 \cdot b) P (0.25 \cdot a + 0.75 \cdot b)$ since the value of $(0.5 \cdot a + 0.5 \cdot b)$ is 0 and $(0.25 \cdot a + 0.75 \cdot b)$ is -0.25 and $-0.25 < 0$. Hence, it is not the case that $(0.5 \cdot (0.5 \cdot a + 0.5 \cdot b) + 0.5 \cdot b) P (0.5 \cdot (1 \cdot a) + 0.5 \cdot b)$.

Violating Independence



A decision maker **does not** satisfy the Independence Axiom when there are lotteries L_1, L_2, L_3 and a number p such that $0 < p \leq 1$ such that at least one of the following is true:

1. $L_1 P L_2$, but it is not the case that $(p \cdot L_1 + (1 - p) \cdot L_3) P (p \cdot L_2 + (1 - p) \cdot L_3)$;
2. $(p \cdot L_1 + (1 - p) \cdot L_3) P (p \cdot L_2 + (1 - p) \cdot L_3)$, but it is not the case that $L_1 P L_2$;
3. $L_1 I L_2$, but it is not the case that $(p \cdot L_1 + (1 - p) \cdot L_3) I (p \cdot L_2 + (1 - p) \cdot L_3)$;
or
4. $(p \cdot L_1 + (1 - p) \cdot L_3) I (p \cdot L_2 + (1 - p) \cdot L_3)$, but it is not the case that $L_1 I L_2$;