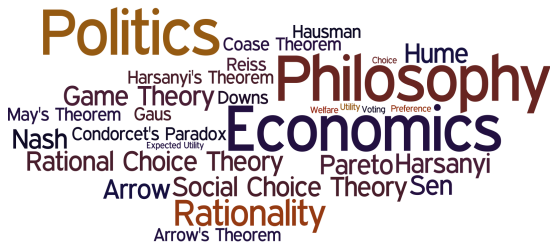


PHPE 400

Individual and Group Decision Making

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Rational choice



A decision maker chooses rationally if her preferences are rational and there is nothing available that the decision maker prefers to what she chooses.

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Mathematical background: Relations



Suppose that X is a set.

An **ordered pair** of elements from X is (a, b) where $a \in X$ is the first component and $b \in X$ is the second component.

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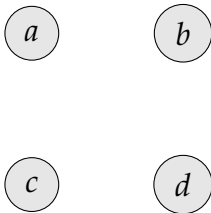
A **relation** on X is a set of **ordered pairs** from X .

That is, if R is a relation on X , then $R \subseteq X \times X$.

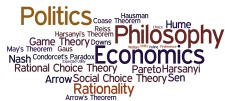
Mathematical background: Relations



Example: $X = \{a, b, c, d\}$, $R = \{(a, a), (b, a), (c, d), (a, c), (d, d)\}$



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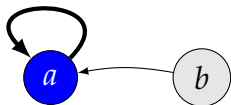
$b R a$



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$a R a$

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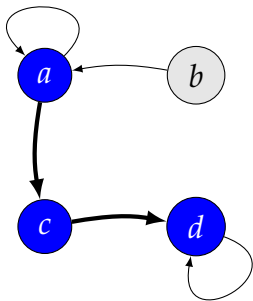


$d R d$

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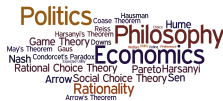
$a R a$
 $b R a$
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Strict Preference



A decision maker's strict preference over a set X is represented as a relation $P \subseteq X \times X$.

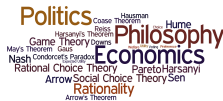
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A decision maker's strict preference over a set X is represented as a relation $P \subseteq X \times X$.

If P represents the decision maker's strict preference and $x P y$ (i.e., the decision maker strictly prefers x to y), then the decision maker would pay some non-zero amount money to trade y for x .

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Can *any* relation on X represent a strict preference for a decision maker?

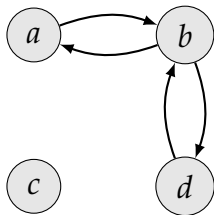
Symmetric/Asymmetric Relations



Suppose that X is a set and $R \subseteq X \times X$ is a relation.

Symmetric relation: for all $x, y \in X$, if $x R y$, then $y R x$

Asymmetric relation: for all $x, y \in X$, if $x R y$, then not- $y R x$



symmetric but not asymmetric

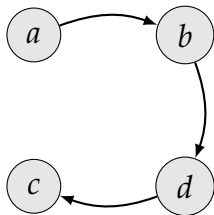
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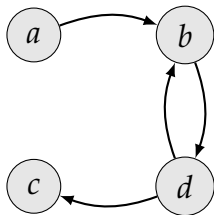
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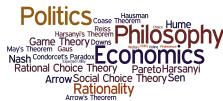
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not symmetric and not asymmetric

Strict Preference



A decision maker's strict preference over a set X is represented as a relation $P \subseteq X \times X$.

The underlying idea is that if P represents the decision maker's strict preference and $x P y$ (i.e., the decision maker strictly prefers x to y), then the decision maker would pay some non-zero amount money to trade y for x .

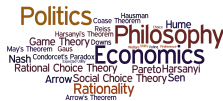
Assumption: P is asymmetric (for all $x, y \in X$, if $x P y$, then it is not the case that $y P x$, written not- $y P x$).

Indifference/Incommensurable



Suppose that P is an asymmetric relation on X (interpreted as a decision maker's strict preference). Suppose that $x, y \in X$ with not- $x P y$ and not- $y P x$.

Indifference/Incommensurable

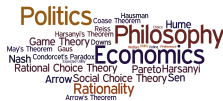


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There are two reasons why this might hold:

1. The decision maker is *indifferent* between x and y .
In this case, we write $x I y$.
2. The decision maker *cannot compare* x and y .
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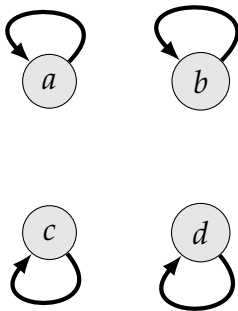
What properties should I and N satisfy?

Reflexive Relations



Suppose that X is a set and $R \subseteq X \times X$ is a relation.

Reflexive relation: for all $x \in X$, $x R x$



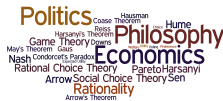
Representing Preferences



Let X be a set of outcomes. A decision maker's *preference* over X is represented by *relations* on X :

- ▶ $P \subseteq X \times X$ where $a P b$ means that the decision maker *strictly prefers* a to b .

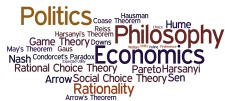
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- ▶ $N \subseteq X \times X$ where $a N b$ means that the decision maker *cannot compare* a and b .

Preferences - Minimal Constraints



A decision maker's preferences on X is represented by three relations $P \subseteq X \times X$, $I \subseteq X \times X$ and $N \subseteq X \times X$ satisfying the following minimal constraints:

1. For all $x, y \in X$, exactly one of $x P y$, $y P x$, $x I y$ and $x N y$ is true.
2. P is asymmetric
3. I is reflexive and symmetric.
4. N is symmetric.

Rational Preferences



An individual's preferences are **rational** when they satisfy two additional constraints:

1. transitivity
2. completeness

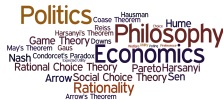
Transitive Relations



Suppose that X is a set and $R \subseteq X \times X$ is a relation.

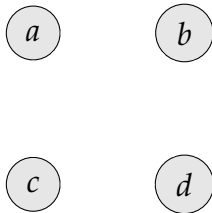
Transitive relation: for all $x, y, z \in X$, if $x R y$ and $y R z$, then $x R z$

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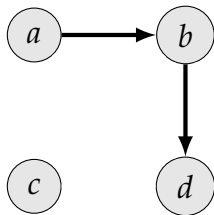


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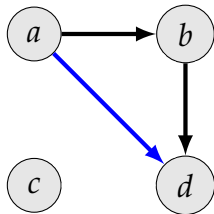


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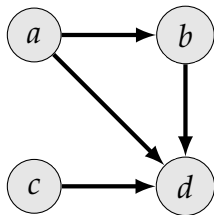


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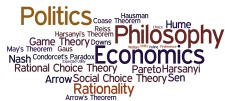


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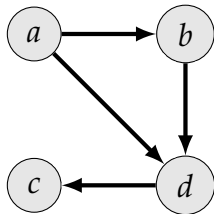


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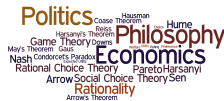


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